



Proposal Evaluation Dental Equipment, Supplies, and Related Supplies Solutions RFP #092623

Possible Points		Avalon Robotics, Inc.	Darby Dental Supply	Germiphene Corporation	Henry Schein, Inc.	Ismile Dental Products	Patterson Dental Supply, Inc.	Vizocom ICT, LLC
Conformance to RFP Requirements	50	41	40	39	42	34	44	39
Pricing	400	286	321	291	324	283	333	293
Financial Viability and Marketplace Success	75	46	55	55	62	47	64	51
Ability to Sell and Deliver Service	100	64	77	69	86	63	87	60
Marketing Plan	50	37	34	34	39	27	43	33
Value Added Attributes	75	56	49	52	64	12	63	35
Warranty	50	43	39	39	41	30	43	32
Depth and Breadth of Offered Equipment, Products, or Services	200	138	180	140	180	150	181	128
Total Points	1,000	711	795	719	838	646	858	671
Rank Order		5	3	4	2	7	1	6

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